

# Training Staff Augmentation



**MERIT**  
CAREER DEVELOPMENT

Merit Career Development has helped thousands of people around the world increase their knowledge, improve their skills, and enrich their lives through interactive, engaging training methodologies. We design, develop and deliver content tailored to our clients' needs.

We also successfully augment our clients' internal staff during heavy training periods. Our seasoned team of professional trainers, facilitators and educators can help bolster your organization's training capabilities, productivity and skills in a vast number of content areas including:



Project Management

Communications

Team Development

HIPAA/HITECH

At Merit, we provide customized solutions to match your organization's learning environments, skills and objectives. We provide live instruction on your site, Virtual Instructor Led Synchronous Training (VILT), and web-based training for 24/7 access. We also offer a blended delivery method to best suit your needs.

## Expand Your Training Resources



Most forward-looking global companies are doing their best to retain talent. One solution to prevent "brain drain" and resultant costs is professional development training. This type of guidance expands your employees' current technical knowledge and keeps their skills up to date, encouraging them to grow into new management and leadership roles within your organization.

To rely solely on your internal training resources can be risky. There are unpredictable ups and downs in the marketplace, new product cycles and quickly changing educational needs that impact a company's ability to adequately deploy their trainers. With increased pressures to maintain, if not reduce training budgets, companies are looking for ways to expand their professional development events while reducing costs. Merit Career Development has a solution.

# Training Staff Augmentation

Advantages of augmenting your training staff with Merit's professional trainers include:

- Control your training head count and budget
- Reduce the impact of seasonality and periodic training demands
- Retain control over your intellectual training content
- Focus your trainers on their areas of expertise while filling content gaps with our trainers
- Fulfill demands for urgent training design and delivery projects
- Assign your permanent staff to organizationally-specific training like on-boarding new hires
- Start quickly with Merit's experienced training professionals who ramp up quickly when and where needed

Merit is the Ideal  
Solution to Enhance  
Your Training Staff



Merit Career Development is the premier designer of high quality, professional skills training. What distinguishes us from other professional training organizations is that we integrate proven academic research into how adults learn best. This results in exceptionally high learning retention.

Merit Career Development:

- Designs and delivers experiential training workshops on a wide array of management and leadership topics that are in demand
- Delivers our clients' content using their training methodologies or using ours; we also offer blended solutions when these appear to be the best solution
- Provides live, on-site instructor-led training (ILT), virtual instructor led training (VILT) or blended options to meet client demands
- Is an approved training provider for the Project Management Institute (PDU's), the National Association of State Boards of Accountancy (CPE's), and the California Board of Registered Nursing (CEU's)

To learn more about the Merit story and how Merit can augment your training resources, contact Jim Wynne at 610-225-0193 or [jwynne@meritcd.com](mailto:jwynne@meritcd.com).



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