



**MERIT**  
CAREER DEVELOPMENT

# Capability Statement

## NAICS CODES

611430, 611420, 611691, 611710, 541618, 541611

### SMALL BUSINESS

**GSA  
SCHEDULE  
874 (MOBIS)  
#GS-02F-0029U**

**DUNS:  
837324656**

**Registered on  
SAM & ORCA**

**CAGE CODE:  
4L4H8**

**TIN:  
23-2535169**

Merit Career Development, a division of Merit Systems LLC, has been providing U.S. Government agencies with high quality, reasonably priced, engaging training since 2006. We maximize individual and team potential by designing learning experiences tailored to the needs of each agency, the individuals and teams. Using proven adult education principles and instructional design methodologies, we develop the full talents and capabilities of your staff. Our instructional techniques have been validated through academic research and modern adult teaching and learning principles. We offer workshops in leadership development, project management and wide array of human resources development disciplines.

Merit is headquartered outside Philadelphia, PA (Wayne, PA), in the heart of the Boston to Washington corridor. Our highly rated, credentialed instructors provide an enriched and enjoyable learning experience, producing participant comments such as: "Best class I have ever taken"; "Impressed with instructor knowledge"; and "I can apply the concepts learned to my work and my team immediately".

Whether you need an "off the shelf" or tailored program, Merit will meet your needs. Our organizational structure enables the fulfillment of large training contracts, including multiple concurrent deliveries, as well as smaller on-site and virtual venues.

### Course Topics Include:

- Transformational Leadership
- Building High Performance Teams
- Leadership & Team Building
- Conflict Management in the Workplace
- Communication for Meaning and Understanding
- Powerful Workplace Writing
- Critical Thinking and Decision Making
- Persuasive Presentations & Briefings
- Project Management Fundamentals
- Project Management Advanced Topics
- SimulTrain® Project Management Simulator

### Merit Capabilities Include:

- Instructor Led Training (ILT )
- Virtual Instructor Lead (vILT) Training
- Instructional Design/Course Design

### ***Certifying Entities***

Merit courses may be accredited by one or more of the following organizations for continuing education units (CPE's, PDU's, or CEU's):

National Association of State Boards of Accountancy, NASBA

Project Management Institute, PMI

California Board of Registered Nursing

National Association of Social Workers, NASW

### References:

- US Air Force
- Dept. of Energy
- Dept. of Justice
- Dept. of Labor
- US Marine Corps
- Dept. of Education
- Dept. of Commerce
- Dept. of the Treasury
- Dept. of Veterans Affairs
- NOAA-National Ocean Service
- Nuclear Regulatory Commission
- Nuclear Security Administration
- US Navy-Special Warfare Group
- Office of Personnel Management
- Dept. of Homeland Security – ICE
- Dept. of Homeland Security – CIS
- Government Services Administration
- Volpe National Transportation Center
- Defense Finance and Accounting Services



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